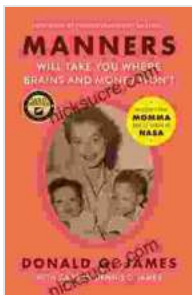


Manners Will Take You Where Brains and Money Won't: The Power of Civility

In a world where competition is fierce and the pursuit of success often takes center stage, it's easy to overlook the importance of manners. But make no mistake: in the long run, manners have the power to open doors that neither brains nor money can.

Think about it. When you meet someone for the first time, what's the first thing you notice? Is it their intelligence? Their wealth? Or is it their demeanor and how they treat you?



Manners Will Take You Where Brains and Money Won't: Wisdom from Momma and 35 Years at NASA

by Donald G. James

★★★★☆ 4.5 out of 5

Language	: English
File size	: 3412 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
X-Ray	: Enabled
Word Wise	: Enabled
Print length	: 285 pages
Lending	: Enabled



More often than not, it's the latter. Our manners are a reflection of our character, and they play a crucial role in shaping how others perceive us.

When we're polite, respectful, and considerate, we create a positive impression that makes people want to be around us.

On the other hand, when we're rude, disrespectful, or inconsiderate, we alienate others and make it difficult to build relationships. No matter how smart or wealthy we may be, bad manners will always hold us back.

There's a saying that "manners cost nothing but pay big dividends." And it's true. By simply being polite, we can make ourselves more likeable, more approachable, and more successful.

Here are a few examples of how manners can open doors that brains and money won't:

- **In the job market**, employers are more likely to hire candidates who are polite, respectful, and well-mannered. Why? Because they know that these candidates will be more likely to get along with their co-workers and customers, and they'll be less likely to create conflict.
- **In the business world**, clients are more likely to do business with companies that have a reputation for being polite and courteous. Why? Because they know that they'll be treated with respect and that their needs will be taken care of.
- **In social situations**, people are more likely to want to spend time with those who are polite and respectful. Why? Because it's simply more enjoyable to be around people who make us feel good about ourselves.

is this: manners matter. They can open doors that brains and money won't. So if you want to be successful in life, don't underestimate the power of

civility.

How to Improve Your Manners

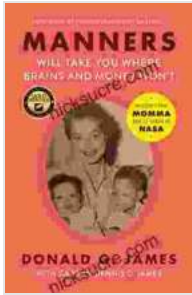
If you're looking to improve your manners, there are a few things you can do:

- **Be polite and respectful to everyone you meet**, regardless of their age, race, gender, or socioeconomic status.
- **Be considerate of others' feelings.** Think before you speak or act, and try to put yourself in their shoes.
- **Be mindful of your body language.** Make eye contact, smile, and stand up straight. These simple gestures can make a big difference in how others perceive you.
- **Learn the basics of etiquette.** This includes things like knowing how to properly greet someone, how to behave at a dinner party, and how to write a thank-you note.

Improving your manners takes time and effort, but it's worth it. By being polite, respectful, and considerate, you can make yourself more likeable, more approachable, and more successful.

In a world where brains and money are often valued above all else, it's important to remember the power of manners. Manners can open doors that neither brains nor money can. So if you want to be successful in life, don't underestimate the power of civility.

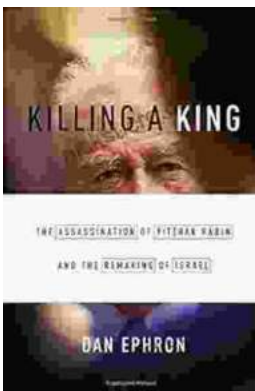
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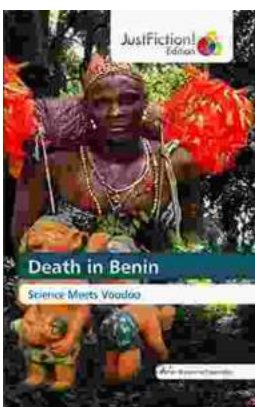
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